



# **Ram Ratna Wires Limited**

Investor Presentation – Feb' 2024

The views expressed here may contain information derived from publicly available sources that have not been independently verified.

Some of the statements made in this presentation are forward-looking statements and are based on the current beliefs, assumptions, expectations, estimates, objectives and projections of the directors and management of Ram Ratna Wires Limited about its business, the industry and markets in which it operates.

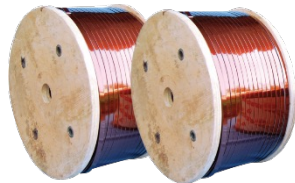
These forward-looking statements include, without limitation, statements relating to revenues and earnings. The words “believe”, “anticipate”, “expect”, “estimate”, “intend”, “project” and similar expressions are also intended to identify forward looking statements.

These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond the control of the Company and are difficult to predict.

Consequently, actual results could differ materially from those expressed or forecast in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, changes in the regulatory environment and other business and operational risks. Ram Ratna Wires Limited does not undertake to update these forward-looking statements to reflect events or circumstances that may arise after publication.

# Financial Highlights

## Q3 FY' 2023-24





### Revenue Growth

YoY: 17.5%

QoQ: -8.2%



### EBITDA Growth

YoY: -6.0%

QoQ: -18.0%



### PAT Growth

YoY: 7.1%

QoQ: -11.7%

- Revenue & PAT grew by 17.5% & 7.1% respectively on YoY basis. However, EBITDA was down by 6%.
- On a sequential quarter basis, revenue & operating profits were impacted during the quarter due to downtrend in copper prices.

Avg Cu LME price (in USD)

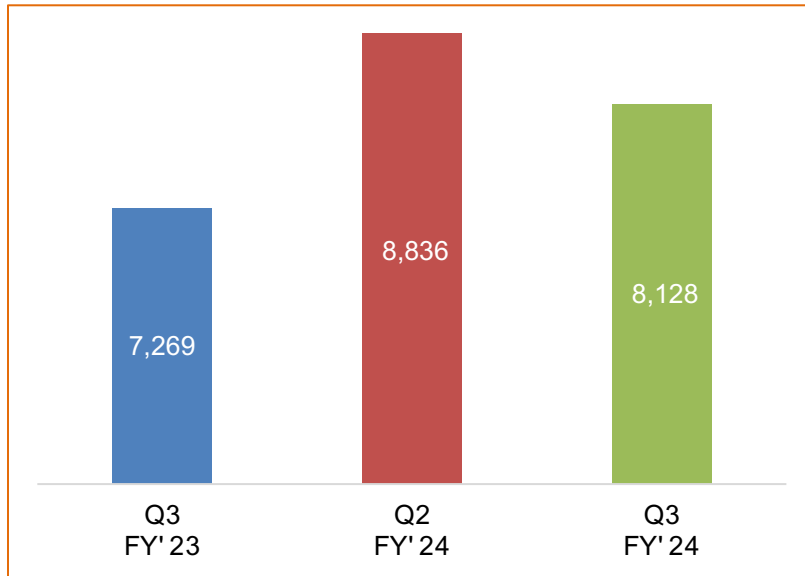
Q3 FY 23-24: 8,169

Q2 FY 23-24: 8,356

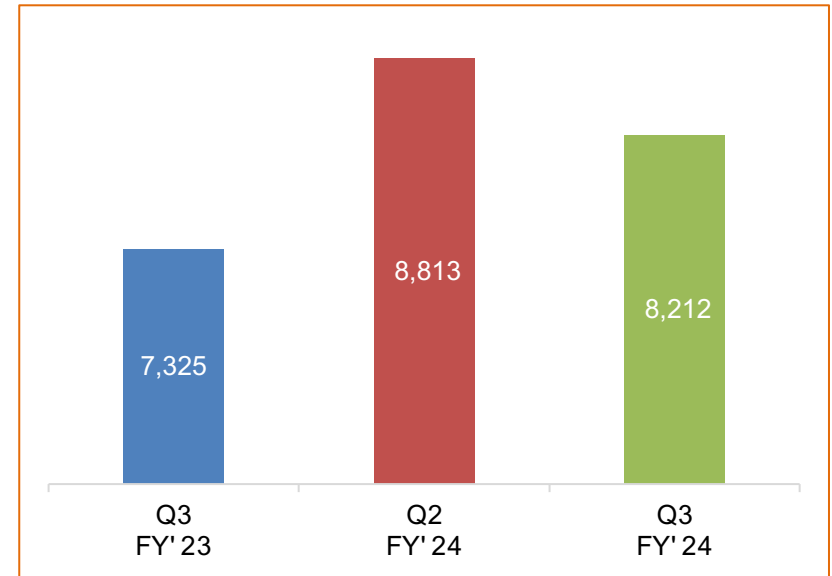
Q3 FY 22-23: 8,006

*Quantity in MT*

## Production



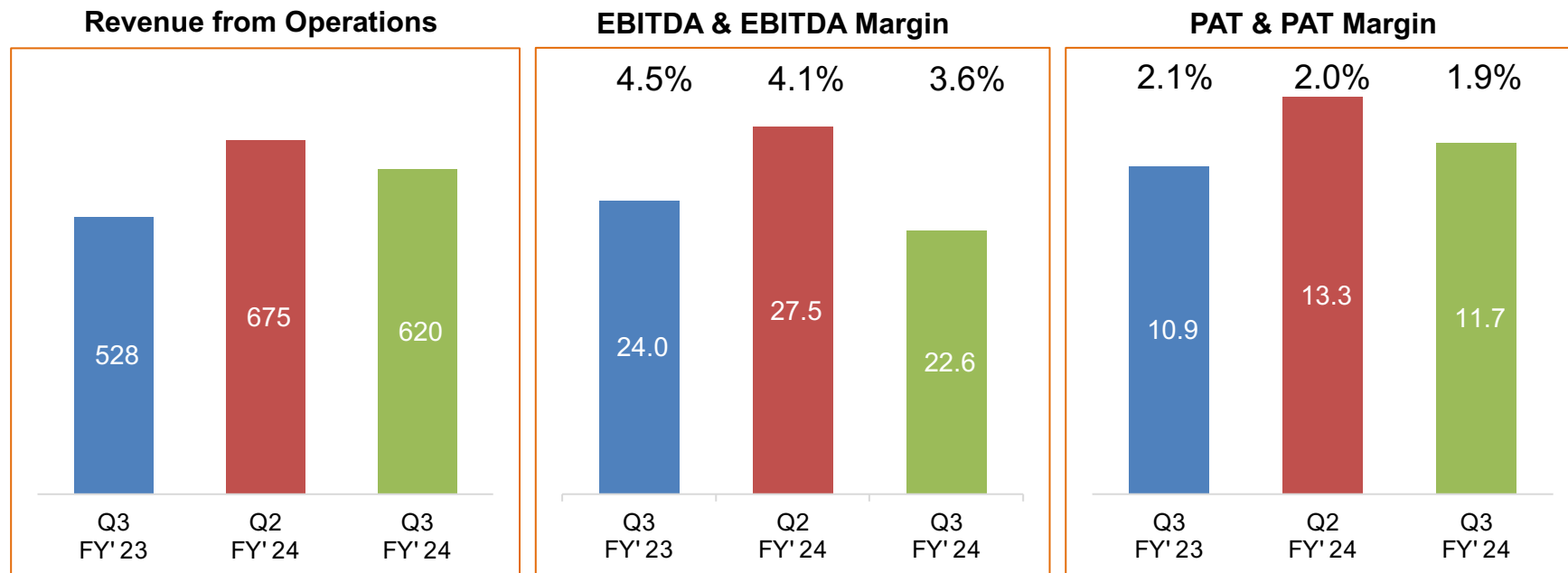
## Sales



- Production and sales increased by 11.8% & 12.1% respectively on YoY basis.
- However, these were down by 8.0% & 6.8% respectively on sequential quarter basis.

# Revenue growing despite reduction in copper prices

INR in Crores

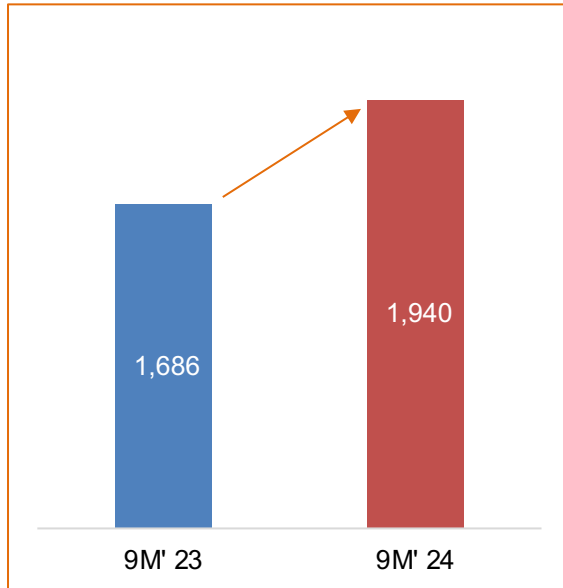


- Strong volume growth and effective procurement strategy lead to a revenue growth of 17.5% on YoY. PAT also grew by 7.1%.
- The degrowth on a sequential quarter basis is mainly on account of reduction in copper prices.

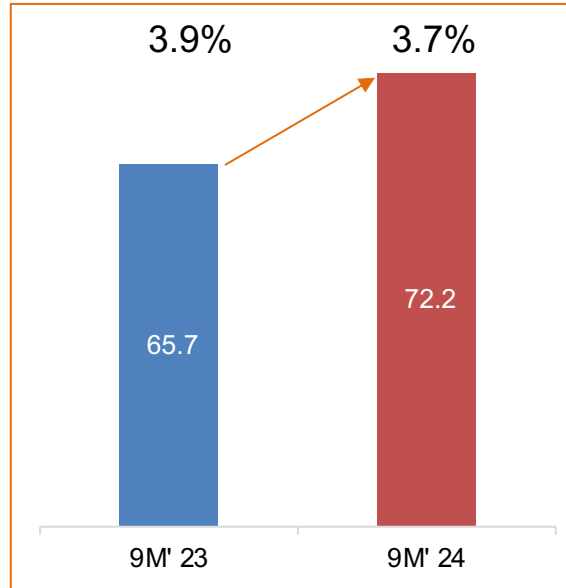
# Consistent nine month growth despite lower copper prices

INR in Crores

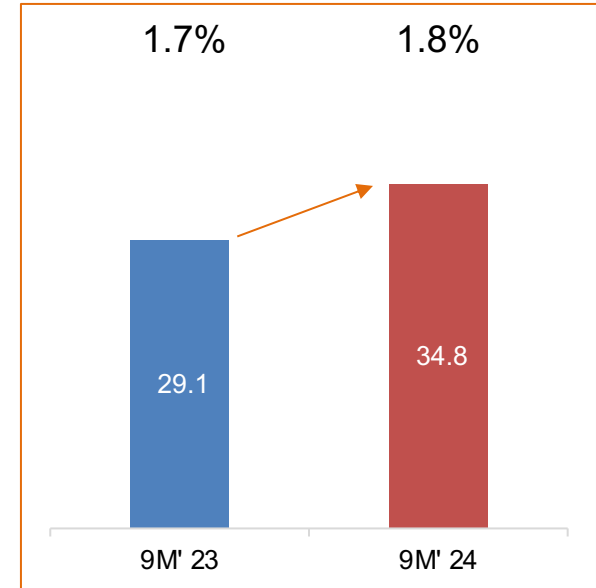
**Revenue from Operations**



**EBITDA & EBITDA Margin**



**PAT & PAT Margin**



↑ 15.1%

↑ 9.8%

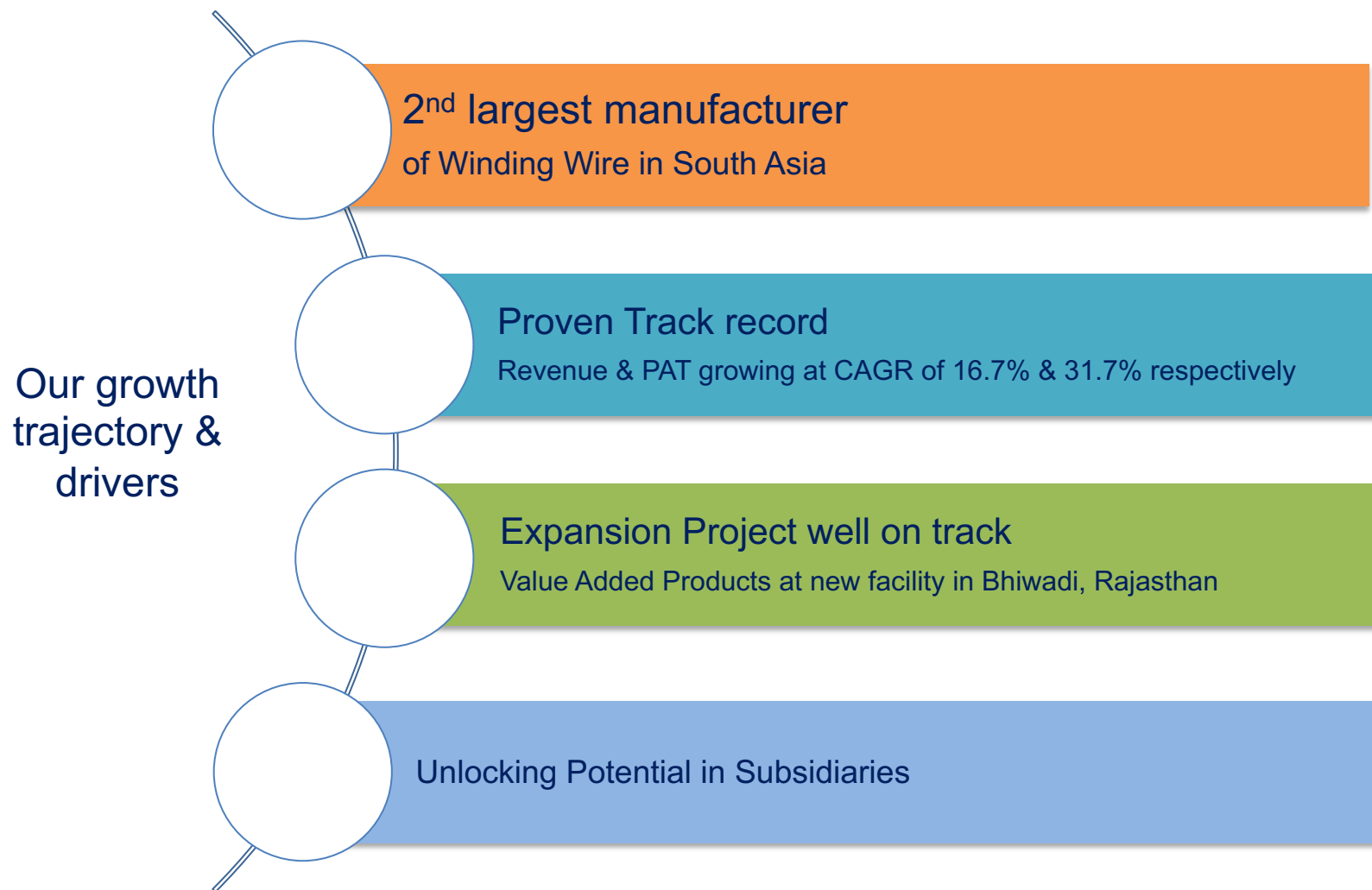
↑ 19.7%

Avg Cu LME price (in USD)  
9M FY'24- 8,334  
9M FY'23- 8,425

## Company Overview



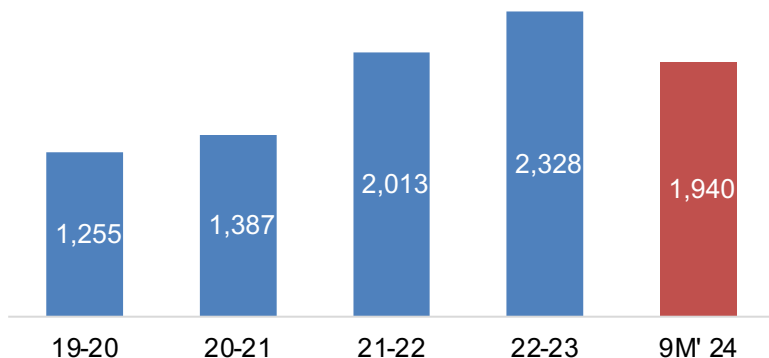




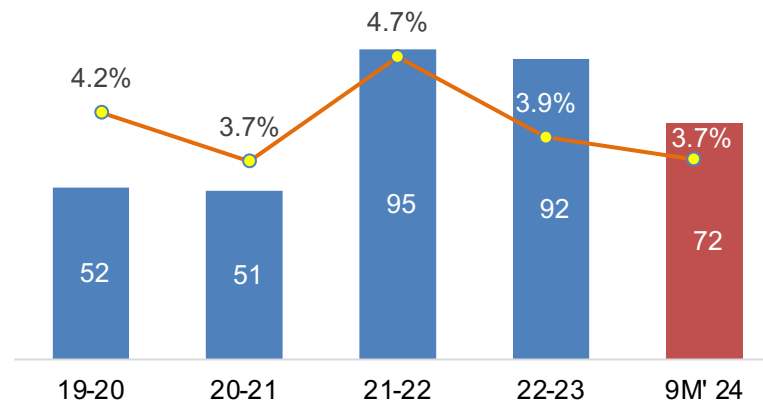
# Strong historical performance

INR in Crores

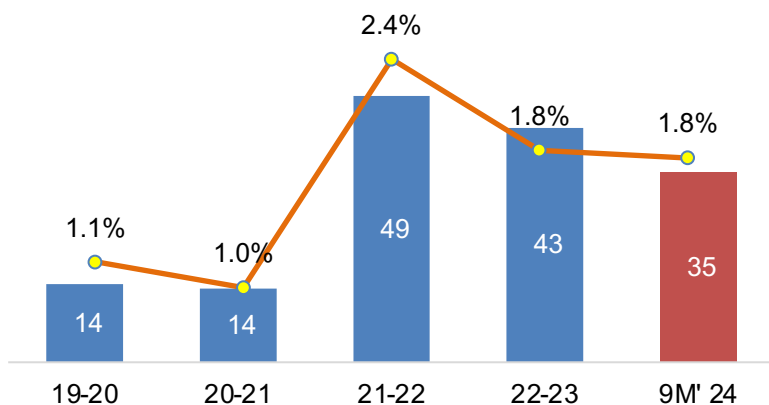
**REVENUE**  
16.7% CAGR



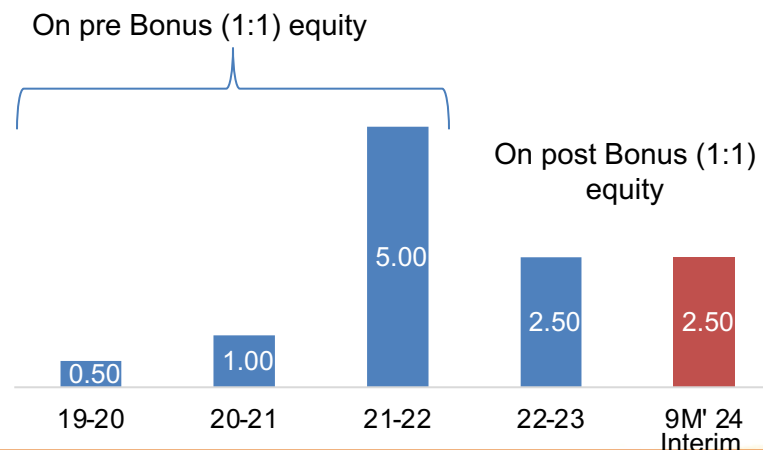
**EBITDA/EBITDA MARGIN**  
15.0% CAGR



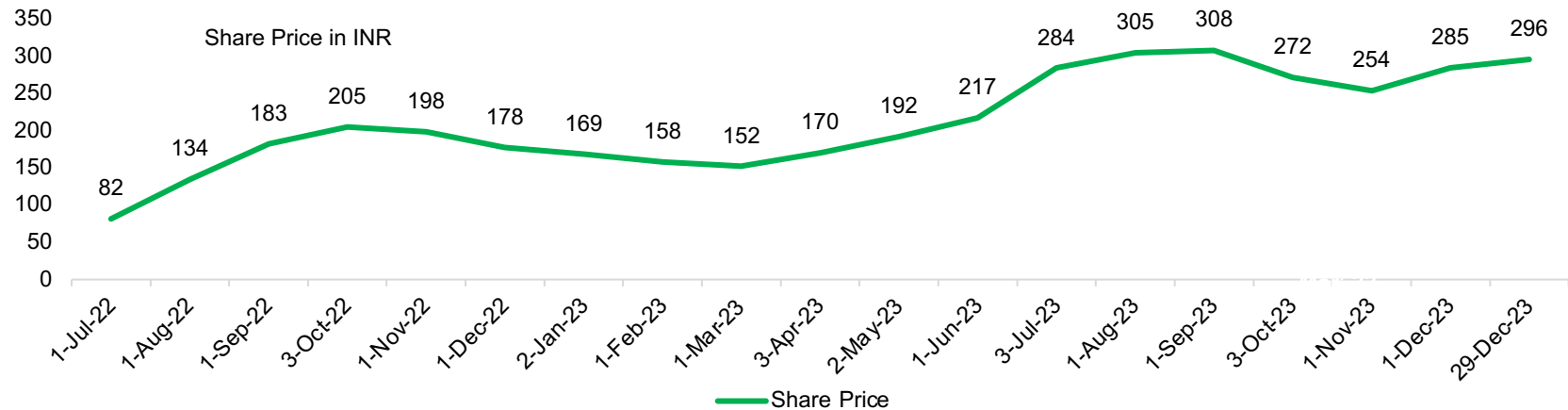
**PAT/PAT Margin**  
31.7% CAGR



**Dividend (Rs / Share)**

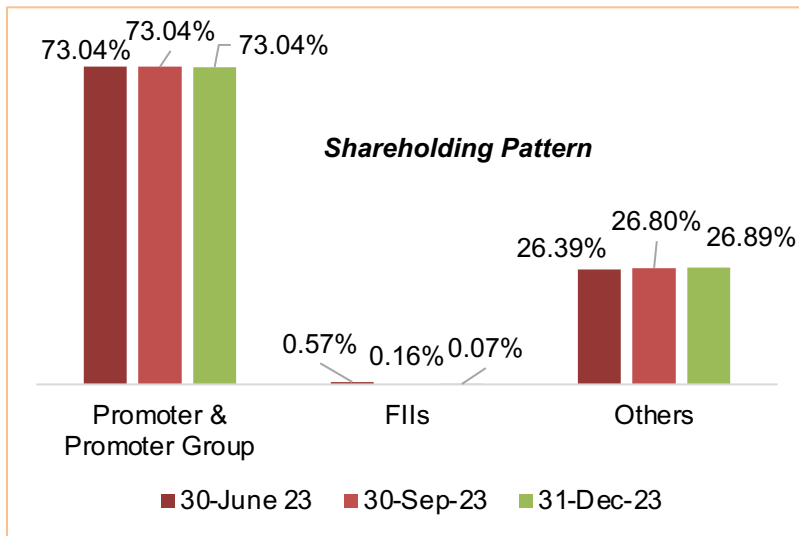


# Translating into shareholders' value appreciation

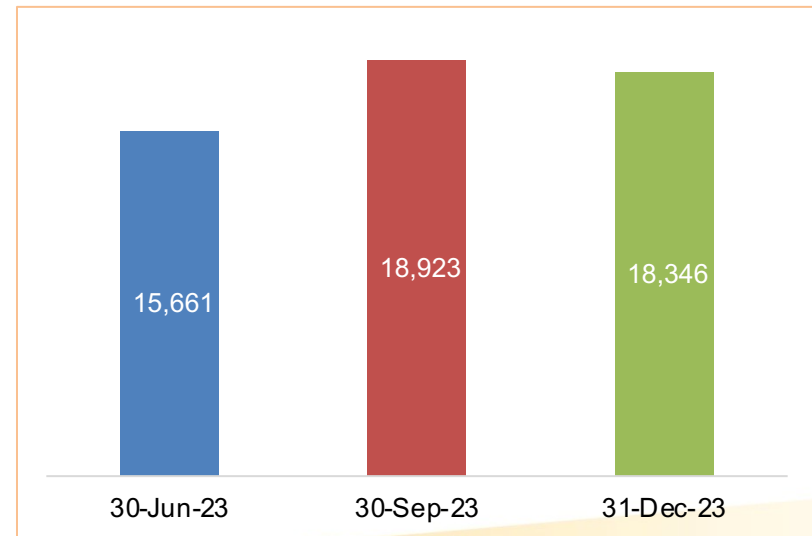


Share price post split pursuant to 1:1 bonus shares on Sep 28, 2022 adjusted for comparison

## Partial liquidation by foreign portfolio investors



## Increased Shareholders' base further enhance liquidity



## Opportunity landscape for exponential business growth

### Global Copper #

60% Holding

Copper Tubes



74% Holding

BLDC Motor / HUB  
Motor / HVLS Fans



# Board has approved Scheme of Amalgamation of Global Copper Pvt Ltd on “all stock deal” basis

*Our philanthropic  
activities arm*



*Imparting Cultural &  
Moral education*

*through various platforms*



**HEM-Virtues**  
A Learning Revolution  
eValue Education - Web Portal

23  
Values

69  
Weeks

3  
Weeks  
Each Value

3.63  
Lacs  
Students

8743  
Teachers

6422  
Schools

**HEM**   
**Disha**

*Giving Wings to Your Dreams*

32  
Subjects

8  
Life Values

**HEMformation**



**HEM - मंथन**  
OPEN MINDS | OPEN DOORS

**HEM-Shikhar** 

**HEM**   
**अभ्यर्क**

**HEMharmonize**

  
**HEM उद्घोष**  
Giving Voice to Human Values

Thank  
You

Registered office:

Ram Ratna House, Victoria Mill Compound (Utopia City),  
Pandurang Budha Karm Marg, Worli,  
Mumbai - 400 013  
CIN : L31300MH1992PLC067802

Corporate office:

Alembic Business Park (W),  
Ground Floor, Bhailal Amin Marg, Gorwa,  
Vadodara - 390 003

[www.rrshramik.com](http://www.rrshramik.com)