



# **Ram Ratna Wires Limited**

Investor Presentation – Nov' 2023

The views expressed here may contain information derived from publicly available sources that have not been independently verified.

Some of the statements made in this presentation are forward-looking statements and are based on the current beliefs, assumptions, expectations, estimates, objectives and projections of the directors and management of Ram Ratna Wires Limited about its business, the industry and markets in which it operates.

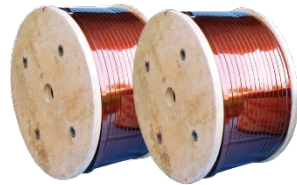
These forward-looking statements include, without limitation, statements relating to revenues and earnings. The words “believe”, “anticipate”, “expect”, “estimate”, “intend”, “project” and similar expressions are also intended to identify forward looking statements.

These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond the control of the Company and are difficult to predict.

Consequently, actual results could differ materially from those expressed or forecast in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, changes in the regulatory environment and other business and operational risks. Ram Ratna Wires Limited does not undertake to update these forward-looking statements to reflect events or circumstances that may arise after publication.

# Financial Highlights

## Q2 FY' 2023-24



# Another milestones in Q2 FY' 2023-24



## Revenue Growth

YoY: 21.8%

QoQ: 4.7%



## EBITDA Growth

YoY: 41.7%

QoQ: 24.4%



## PAT Growth

YoY: 58.2%

QoQ: 34.9%



## Ever highest production

8,836 MT in Sep' 2023



## Ever highest sales volume

8,813 MT in Sep' 23



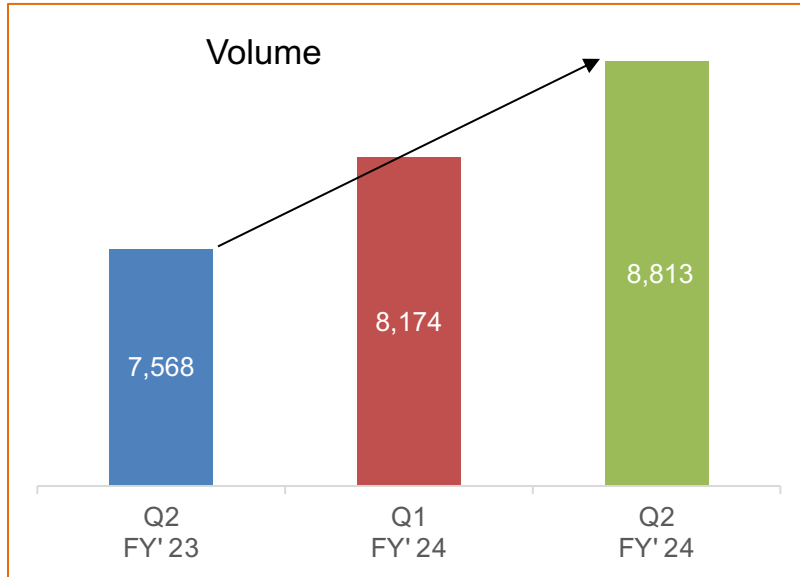
Optimum Capacity utilization

*Standalone financials*

# Continued growth momentum in volume

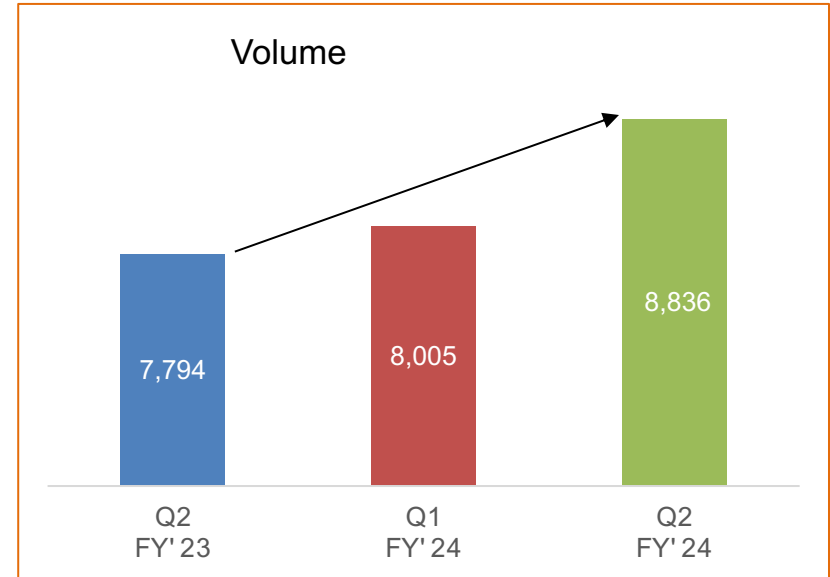
Quantity in MT

## Sales



Registering a strong sales volume growth of 16.4% (YoY) & 7.8% (QoQ)

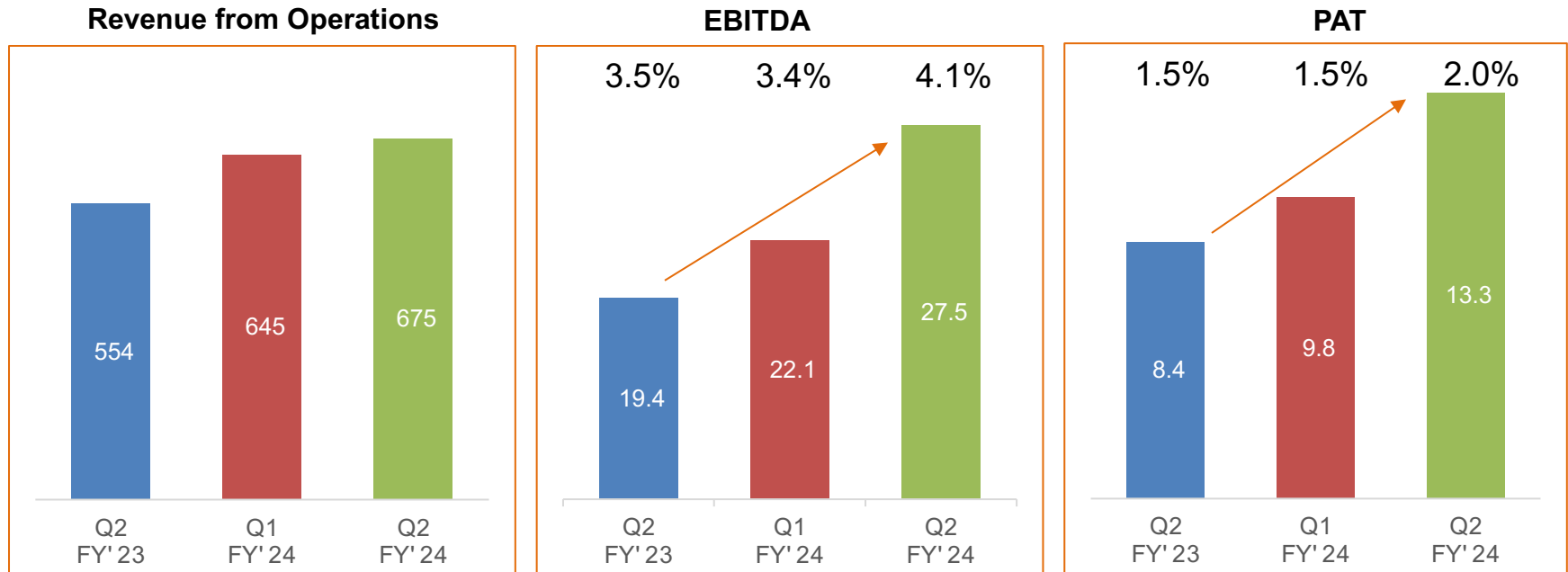
## Production



Production increased by 13.4% (YoY) & 10.4% (QoQ)

# Revenue growing despite reduction in copper prices

INR in Crores



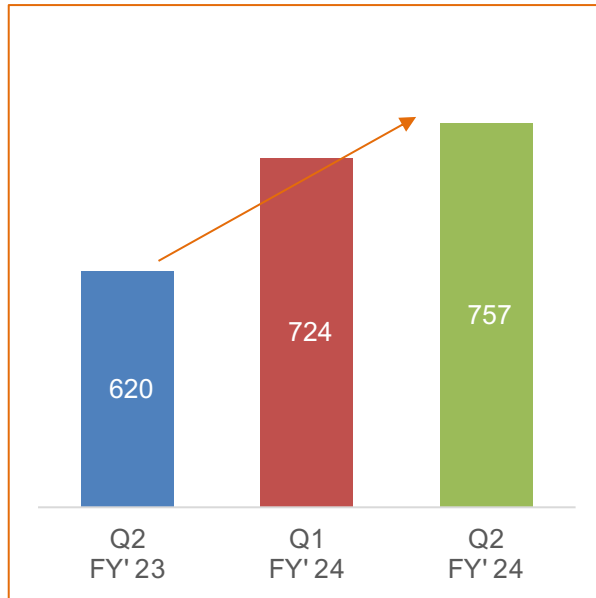
- Strong volume growth and effective procurement strategy compensated downtrend in copper pricing registering a revenue growth of 21.8% YoY & 4.7% QoQ basis.
- Improved EBITDA & PAT margins.

Avg Cu LME price (in USD)  
Q2 FY 22-23: 7,742  
Q1 FY 23-24: 8,478  
Q2 FY 23-24: 8,356

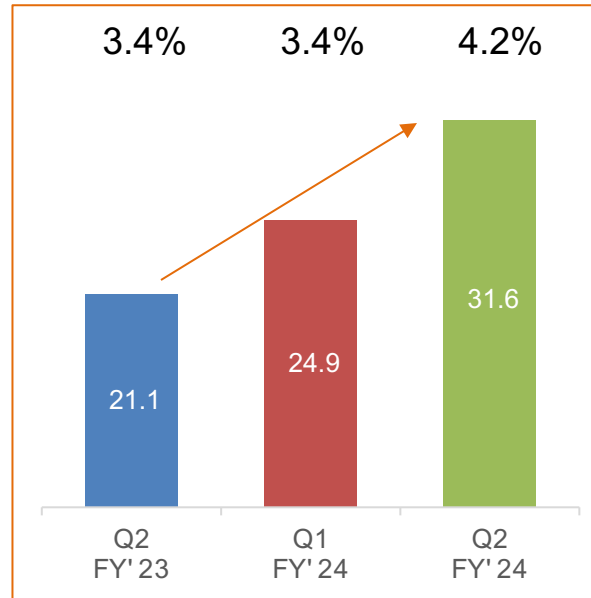
*Standalone financials*

# Consolidated result

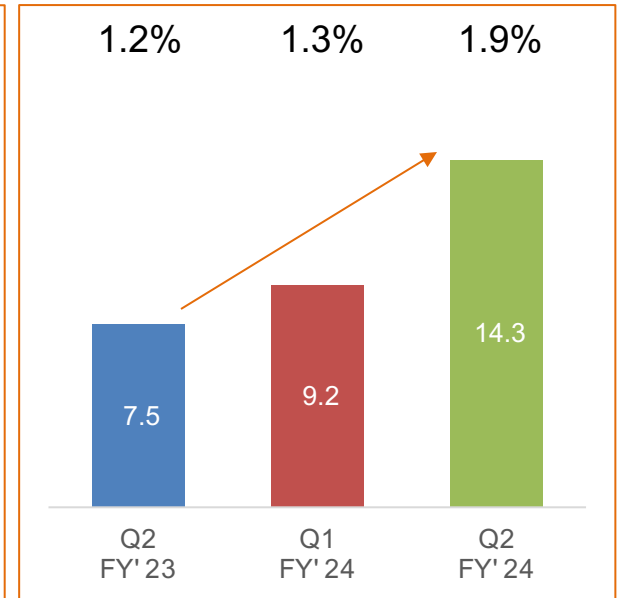
Revenue from Operations



EBITDA



PAT



- Our investments in subsidiaries in scaling mode.
- EPAVO (BLDC Motor, Hub Motor & HVLS Fans) has started adding to topline revenue numbers

# Summarized financial position

(₹ in Crores)

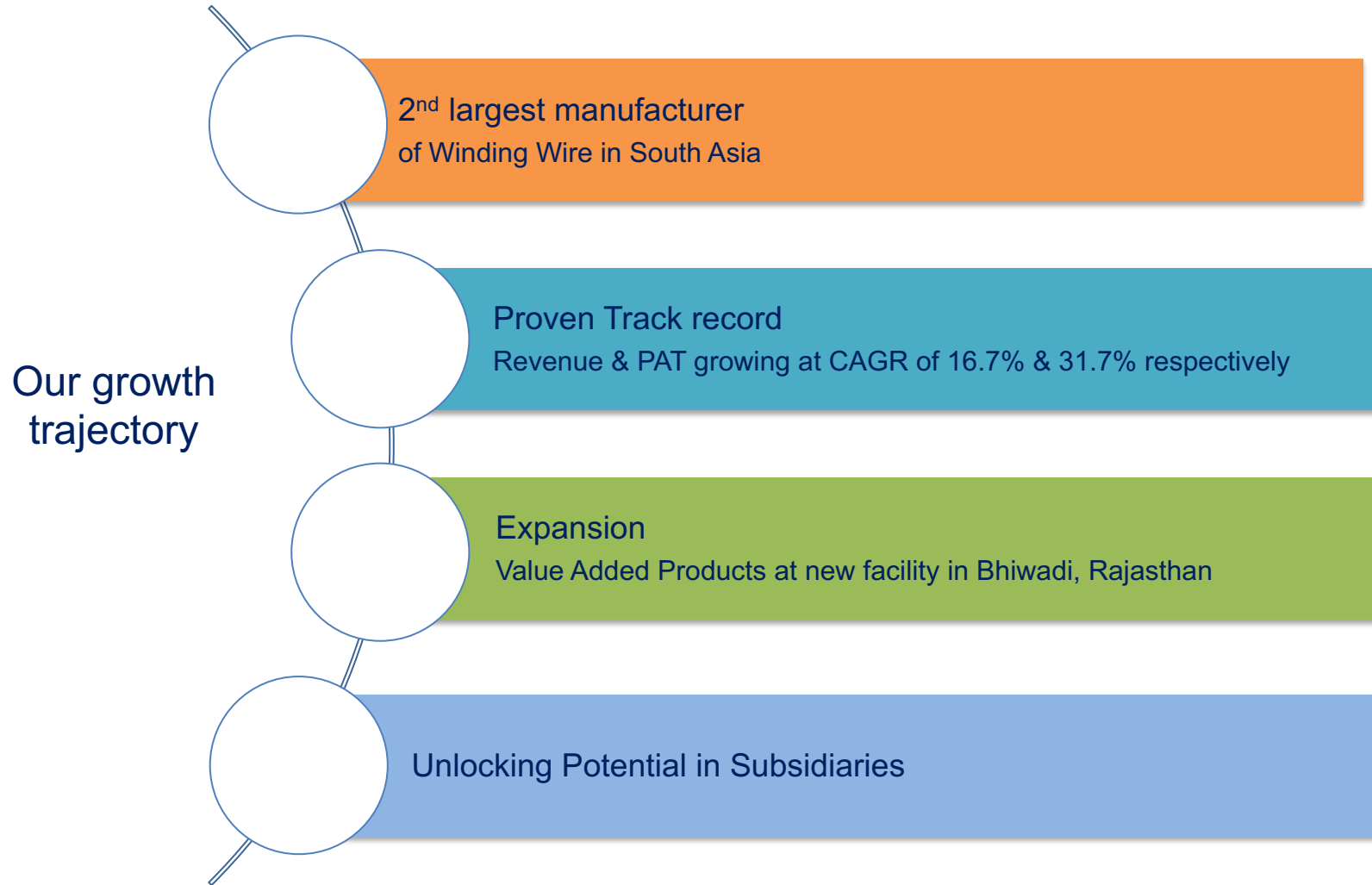
Particulars	22-23	23-24 (H1)
Assets:		
Fixed Assets (Incl. CWIP)	109.08	134.59
Investments	95.71	154.42
Other Long Term Assets	20.36	38.63
Inventories	142.94	114.88
Receivables	305.84	316.95
Other Current Assets	44.82	53.78
<b>Total Assets</b>	<b>718.75</b>	<b>813.25</b>
Liabilities:		
Shareholders' Fund	304.07	376.02
Other long term liabilities	19.92	16.86
Borrowings	191.39	166.24
Trade Payables	185.61	200.85
Current Liabilities	17.76	53.28
<b>Total Liabilities</b>	<b>718.75</b>	<b>813.25</b>

Standalone financials



## Company Overview

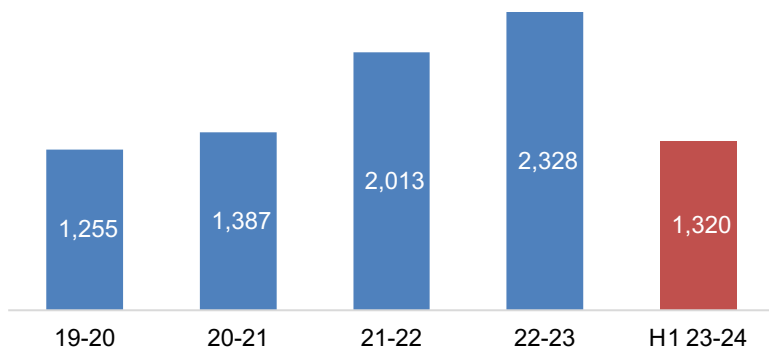




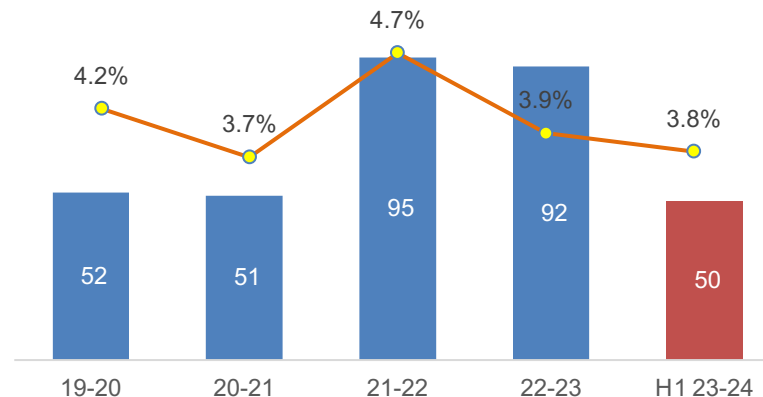
# Strong historical performance

INR in Crores

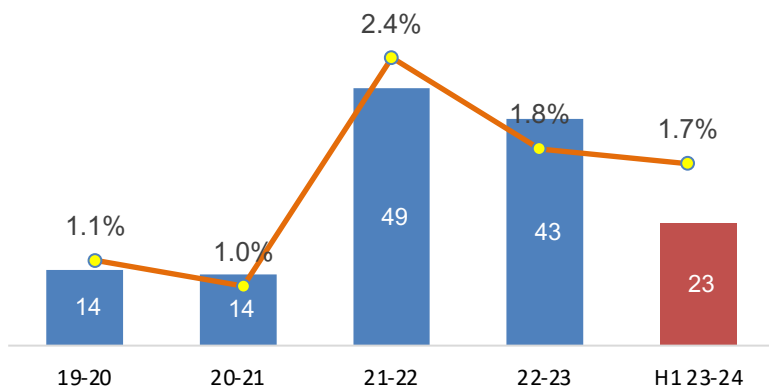
**REVENUE**  
**16.7% CAGR**



**EBITDA/EBITDA MARGIN**  
**15% CAGR**

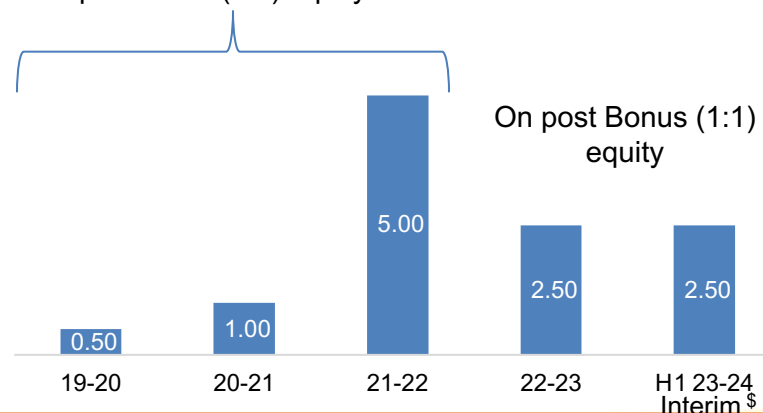


**PAT/PAT Margin**  
**31.7% CAGR**



**Dividend (Rs / Share)**

On pre Bonus (1:1) equity

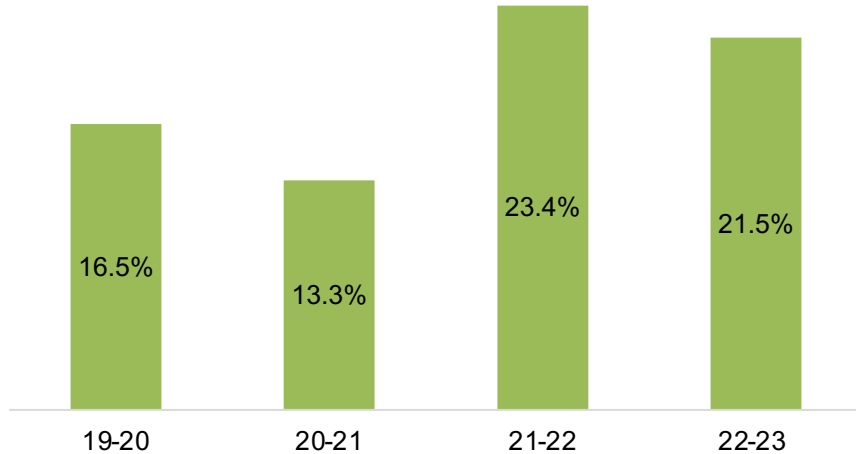


\$ Record date: 17-Nov-23

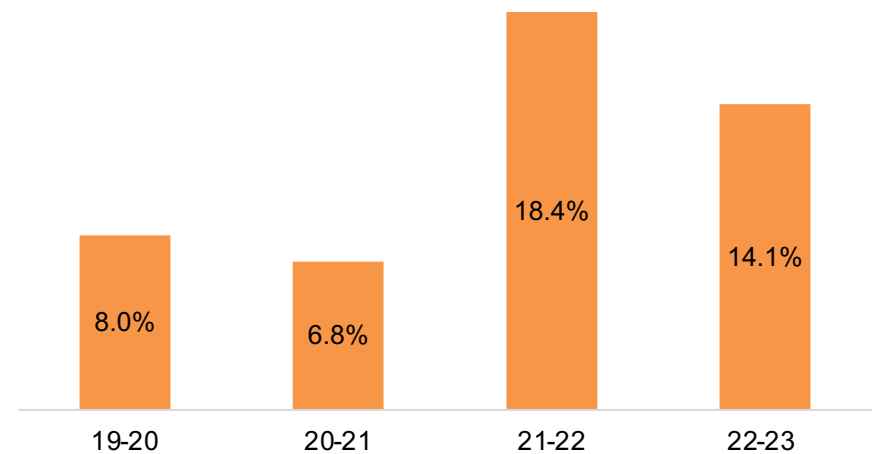
CAGR calculated on 4 years' basis

# Strong & improving financial indicators

RoCE



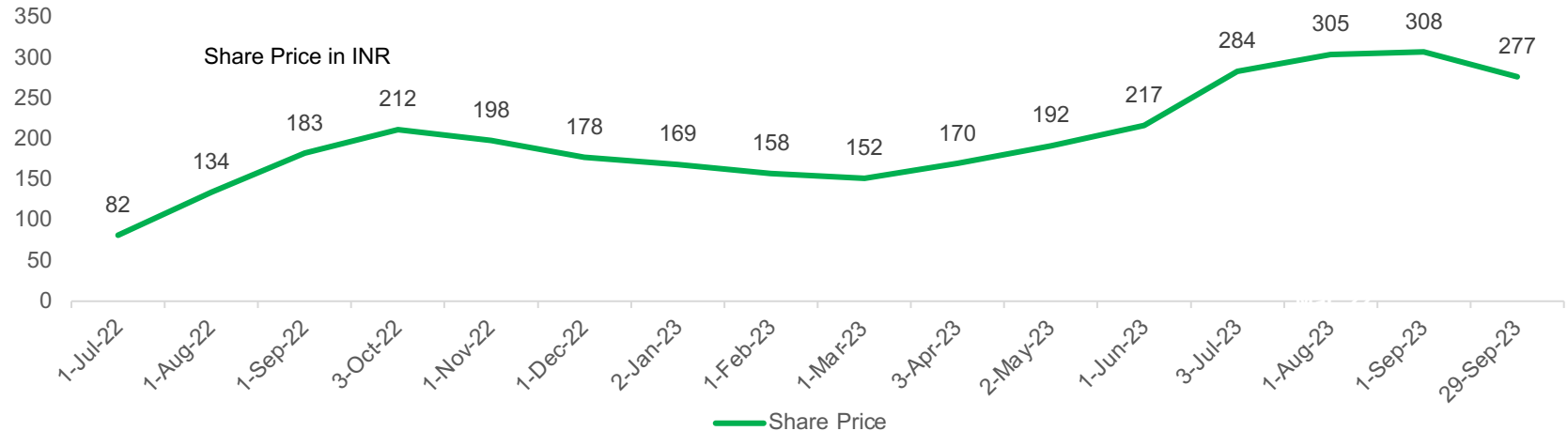
RoE



- The company has been able to deliver strong returns on its capital employed (21.5%) and shareholders' fund (14.1%)
- RoCE & RoE registering healthy growth of 6.9% & 15.2% respectively (4 years' CAGR)

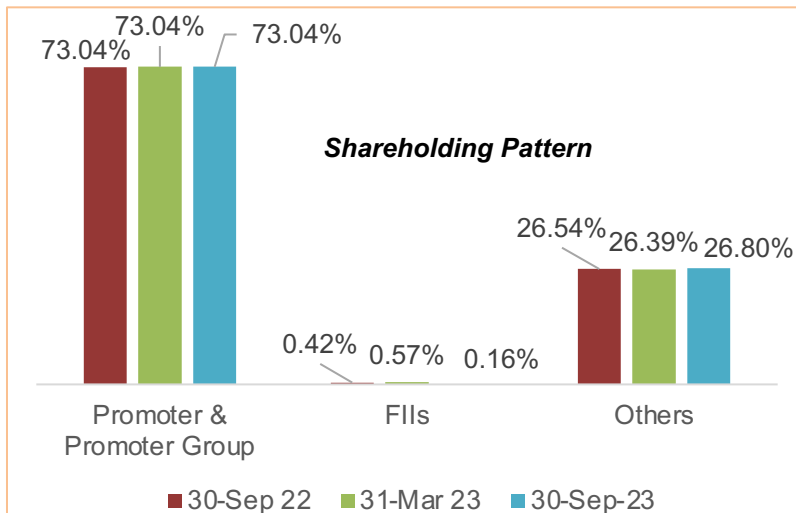
- $\text{RoE (Return on Equity)} = \text{Profit after tax} / \text{Shareholders' fund}$
- $\text{RoCE (Return on Capital Employed)} = \text{Profit before interest \& tax} / \text{Closing capital employed}$

# Translating into shareholders' value appreciation

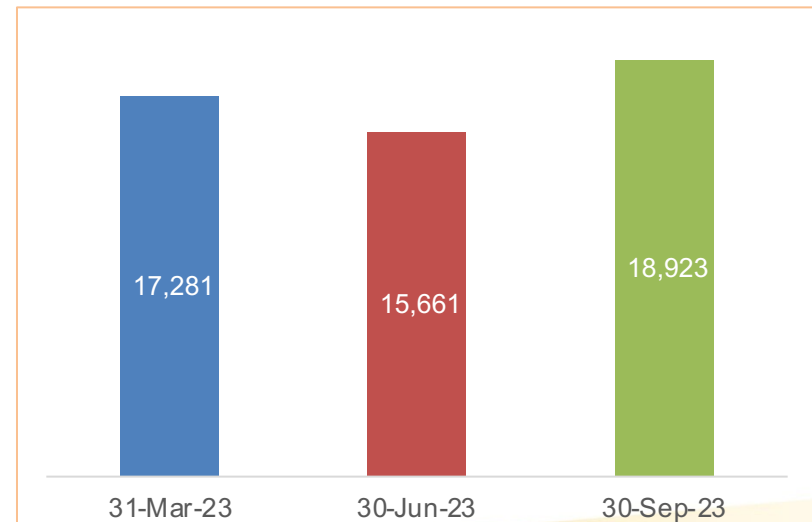


Share price post split pursuant to 1:1 bonus shares on Sep 28, adjusted for comparison

## Partial liquidation by foreign portfolio investors



## Increased Shareholders' base further enhance liquidity



## Corporate Actions

A diagram with a central light pink oval containing an icon of three people around a table. A vertical line descends from this oval. To the left of the line is a pink rounded rectangle labeled 'Capex', and to the right is a pink rounded rectangle labeled 'Merger'. Below each rectangle is a list of bullet points. The background at the bottom features a yellow and orange geometric design.

### Capex

- ❖ Expanding our footprints into value added products i.e. Copper Clad Laminates for PCBs & PCBs.
- ❖ Possession of Land completed and Orders for machineries placed.
- ❖ Construction work at site in progress

### Merger

- ❖ Board approved merger of Subsidiary Global Copper, on all stock deal basis
- ❖ Commercial & Operational Synergy
- ❖ Pending with Stock Exchanges for their NOC

## Opportunity landscape for exponential business growth

### Global Copper #

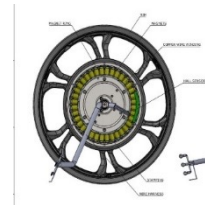
60% Holding

Copper Tubes



74% Holding

BLDC Motor / HUB  
Motor / HVLS Fans



# Board has approved Scheme of Amalgamation of  
Global Copper Pvt Ltd on “all stock deal” basis

*Our philanthropic  
activities arm*



*Imparting Cultural &  
Moral education*

*through various platforms*



**HEM-Virtues**  
A Learning Revolution  
eValue Education - Web Portal

23  
Values

69  
Weeks

3  
Weeks  
Each Value

3.52  
Lacs  
Students

8439  
Teachers

6215  
Schools

**HEM**   
**Disha**

*Giving Wings to Your Dreams*

32  
Subjects

8  
Life Values

**HEMformation**



**HEM - मंथन**  
OPEN MINDS | OPEN DOORS

**HEM-Shikhar** 

**HEM**   
अभ्यर्क

**HEMharmonize**

  
**HEM उद्घोष**  
Giving Voice to Human Values



Thank  
You

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[www.rrshramik.com](http://www.rrshramik.com)