

7th November, 2023

Corporate Relationship Department **BSE Limited**

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

Script Code: 522281

National Stock Exchange of India Limited

Exchange Plaza, Plot No. C-1, Block G, Bandra – Kurla Complex, Bandra (East), Mumbai – 400 051

Symbol: RAMRAT

<u>Sub.: Disclosure under SEBI (Listing Obligations and Disclosure Requirements)</u>
<u>Regulations, 2015 ("Listing Regulations")</u>

Dear Sir/Madam,

In Compliance with Regulation 30 of Listing Regulations, we enclose herewith the Investor Presentation on the Business operations and Financial performance of Ram Ratna Wires Limited ("the Company") for the quarter and six months ended 30th September, 2023.

In compliance with Regulation 46 of Listing Regulations, the presentation is being hosted on the website of the Company at www.rrshramik.com.

You are requested to take note of the above.

Thanking you,

Yours faithfully,

For Ram Ratna Wires Limited

Saurabh Gupta
Company Secretary & Compliance Officer
ACS No.: 53006

Encl: as above



Investor Presentation – Nov' 2023

Cautionary Statement & Disclaimer



The views expressed here may contain information derived from publicly available sources that have not been independently verified.

Some of the statements made in this presentation are forward-looking statements and are based on the current beliefs, assumptions, expectations, estimates, objectives and projections of the directors and management of Ram Ratna Wires Limited about its business, the industry and markets in which it operates.

These forward-looking statements include, without limitation, statements relating to revenues and earnings. The words "believe", "anticipate", "expect", "estimate", "intend", "project" and similar expressions are also intended to identify forward looking statements.

These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond the control of the Company and are difficult to predict.

Consequently, actual results could differ materially from those expressed or forecast in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, changes in the regulatory environment and other business and operational risks. Ram Ratna Wires Limited does not undertake to update these forward-looking statements to reflect events or circumstances that may arise after publication.



Financial Highlights Q2 FY' 2023-24

















Another milestones in Q2 FY' 2023-24





Revenue Growth

YoY: 21.8% QoQ: 4.7%



EBITDA Growth

YoY: 41.7% QoQ: 24.4%



PAT Growth

YoY: 58.2% QoQ: 34.9%



Ever highest production

8,836 MT in Sep' 2023



Ever highest sales volume

8,813 MT in Sep' 23



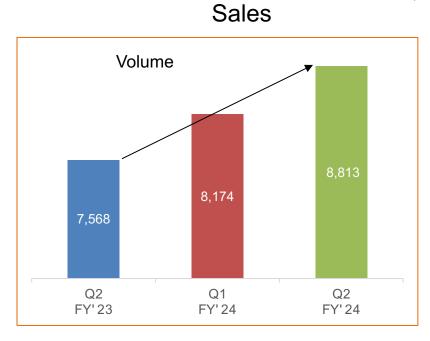
Optimum Capacity utilization

Standalone financials

Continued growth momentum in volume

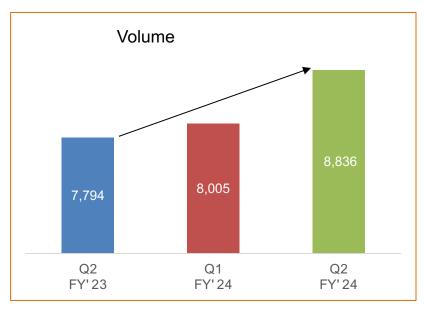






Registering a strong sales volume growth of 16.4% (YoY) & 7.8% (QoQ)

Production

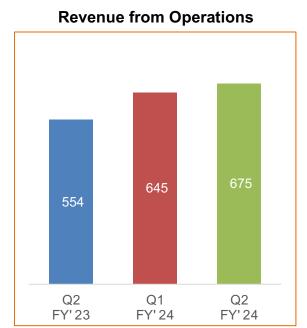


Production increased by 13.4% (YoY) & 10.4% (QoQ)

Revenue growing despite reduction in copper prices



INR in Crores







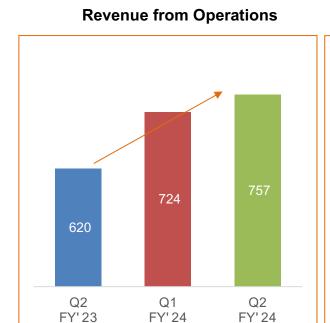
- Strong volume growth and effective procurement strategy compensated downtrend in copper pricing registering a revenue growth of 21.8% YoY & 4.7% QoQ basis.
- Improved EBITDA & PAT margins.

Avg Cu LME price (in USD)

Q2 FY 22-23: 7,742 Q1 FY 23-24: 8,478 Q2 FY 23-24: 8,356 Standalone financials

Consolidated result





3.4% 3.4% 4.2% 3.4% 3.1.6 21.1 Q2 EY'23 EY'24 Q2 EY'24 Q2 EY'24



- Our investments in subsidiaries in scaling mode.
- EPAVO (BLDC Motor, Hub Motor & HVLS Fans) has started adding to topline revenue numbers

Consolidated financials

Summarized financial position



(₹ in Crores)

Particulars	22-23	23-24 (H1)
Assets:		
Fixed Assets (Incl. CWIP)	109.08	134.59
Investments	95.71	154.42
Other Long Term Assets	20.36	38.63
Inventories	142.94	114.88
Receivables	305.84	316.95
Other Current Assets	44.82	53.78
Tota	al Assets 718.75	813.25
Liabilities:		
Shareholders' Fund	304.07	376.02
Other long term liabilities	19.92	16.86
Borrowings	191.39	166.24
Trade Payables	185.61	200.85
Current Liabilities	17.76	53.28
Total L	iabilities 718.75	813.25

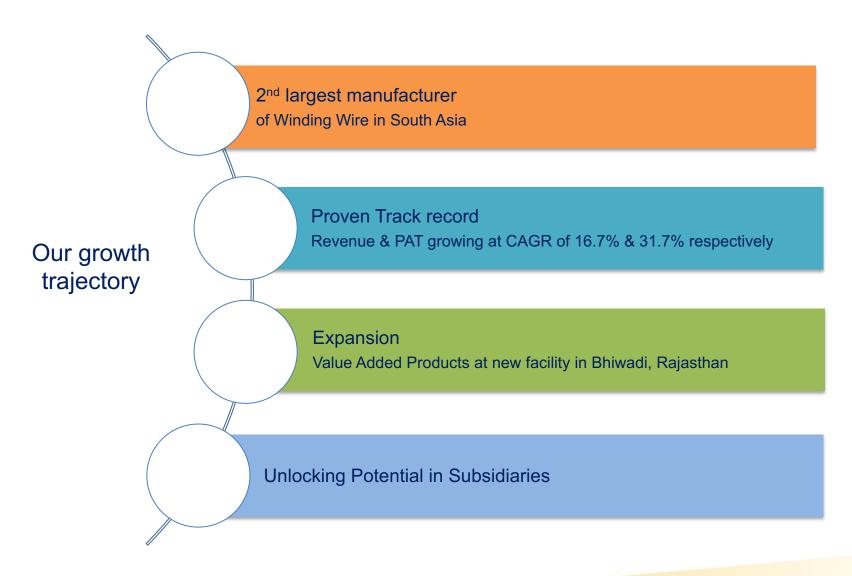
Standalone financials



Company Overview

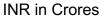


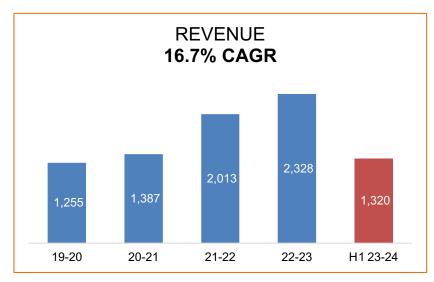


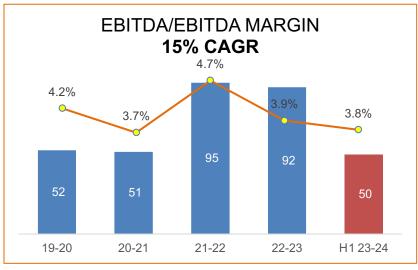


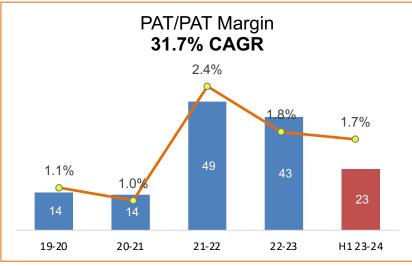
Strong historical performance

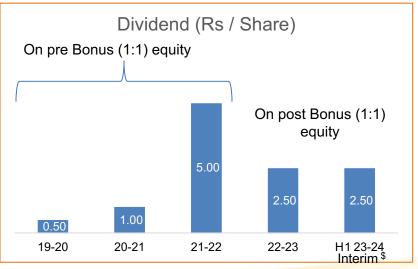








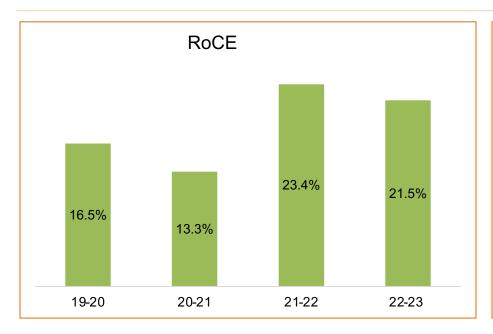


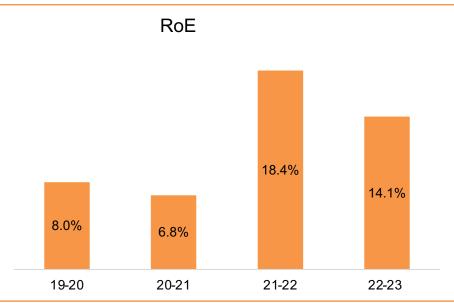


\$ Record date: 17-Nov-23

Strong & improving financial indicators







- The company has been able to deliver strong returns on its capital employed (21.5%) and shareholders' fund (14.1%)
- RoCE & RoE registering healthy growth of 6.9% & 15.2% respectively (4 years' CAGR)

- RoE(Return on Equity)= Profit after tax / Shareholders' fund
- RoCE(Return on Capital Employed)= Profit before interest & tax / Closing capital employed

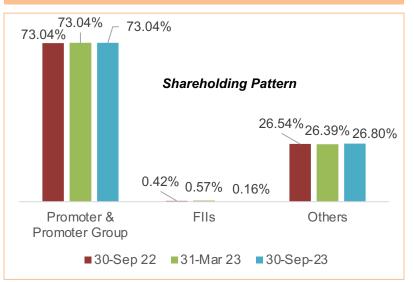
Translating into shareholders' value appreciation



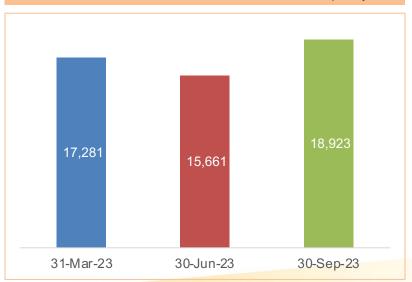


Share price post split pursuant to 1:1 bonus shares on Sep 28, adjusted for comparison

Partial liquidation by foreign portfolio investors

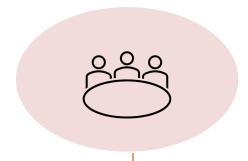


Increased Shareholders' base further enhance liquidity





Corporate Actions



Capex

Merger

- Expanding our footprints into value added products i.e. Copper Clad Laminates for PCBs & PCBs.
- Possession of Land completed and Orders for machineries placed.
- Construction work at site in progress

- ❖ Board approved merger of Subsidiary Global Copper, on all stock deal basis
- Commercial & Operational Synergy
- Pending with Stock Exchanges for their NOC

Our well invested assets (subsidiaries) driving growth



Opportunity landscape for exponential business growth

Global Copper

60% Holding

Copper Tubes









74% Holding

BLDC Motor / HUB Motor / HVLS Fans







Board has approved Scheme of Amalgamation of Global Copper Pvt Ltd on "all stock deal" basis

Committed towards society



Our philanthropic activities arm



Imparting Cultural & Moral education

through various platforms



23 Values 69 Weeks Weeks

3.52 Lacs Students

8439 Teachers 6215 Schools



Giving Wings to Your Dreams

32 Subjects 8 Life Values

HEM formation















Registered office:

Ram Ratna House, Victoria Mill Compound (Utopia City), Pandurang Budha Karm Marg, Worli, Mumbai - 400 013

CIN: L31300MH1992PLC067802

Corporate office:
Alembic Business Park (W),
Ground Floor, Bhailal Amin Marg, Gorwa,
Vadodara - 390 003

www.rrshramik.com