



Ram Ratna Wires Limited

Investor Presentation – Aug' 2024

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Some of the statements made in this presentation are forward-looking statements and are based on the current beliefs, assumptions, expectations, estimates, objectives and projections of the directors and management of Ram Ratna Wires Limited about its business, the industry and markets in which it operates.

These forward-looking statements include, without limitation, statements relating to revenues and earnings. The words “believe”, “anticipate”, “expect”, “estimate”, “intend”, “project” and similar expressions are also intended to identify forward looking statements.

These statements are not guarantees of future performance and are subject to risks, uncertainties and other factors, some of which are beyond the control of the Company and are difficult to predict.

Consequently, actual results could differ materially from those expressed or forecast in the forward-looking statements as a result of, among other factors, changes in economic and market conditions, changes in the regulatory environment and other business and operational risks. Ram Ratna Wires Limited does not undertake to update these forward-looking statements to reflect events or circumstances that may arise after publication.

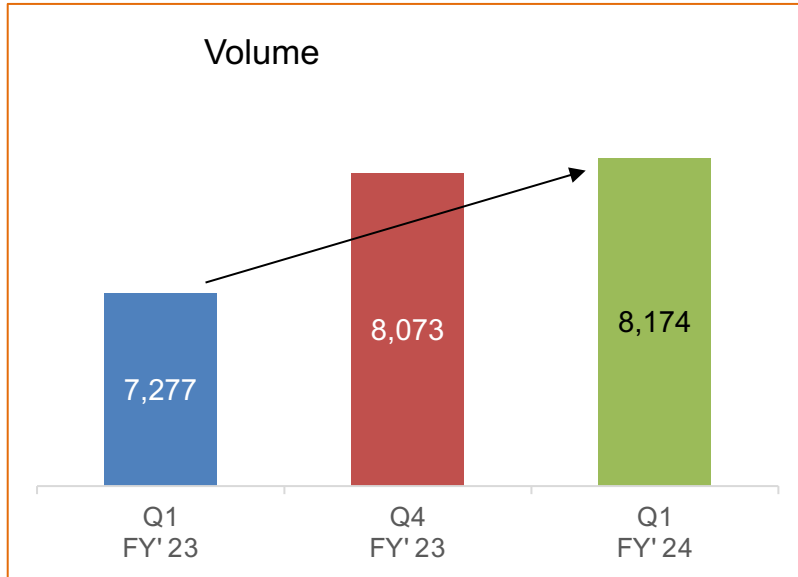
Financial Highlights Q1 FY' 2023-24



Continued growth in sales volume

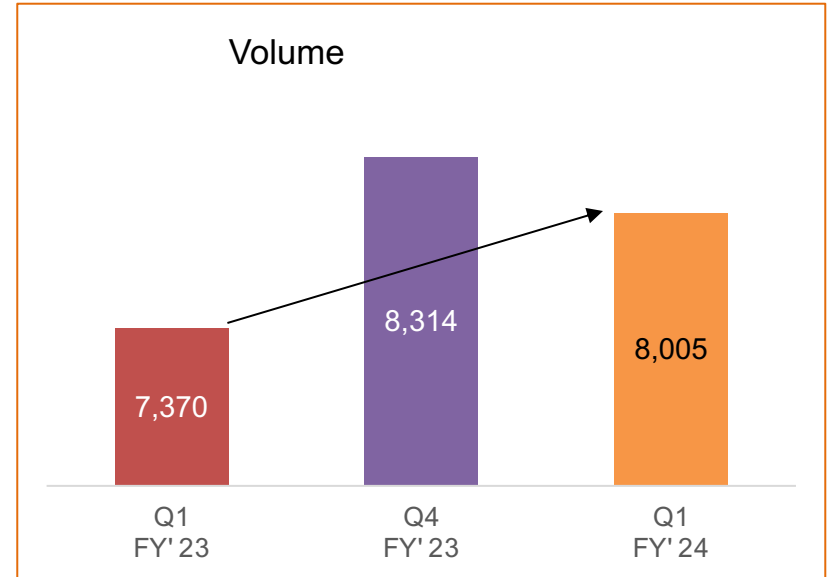
Quantity in MT

Sales



Registering a strong volume growth of 12.3% YoY & 1.3% QoQ basis

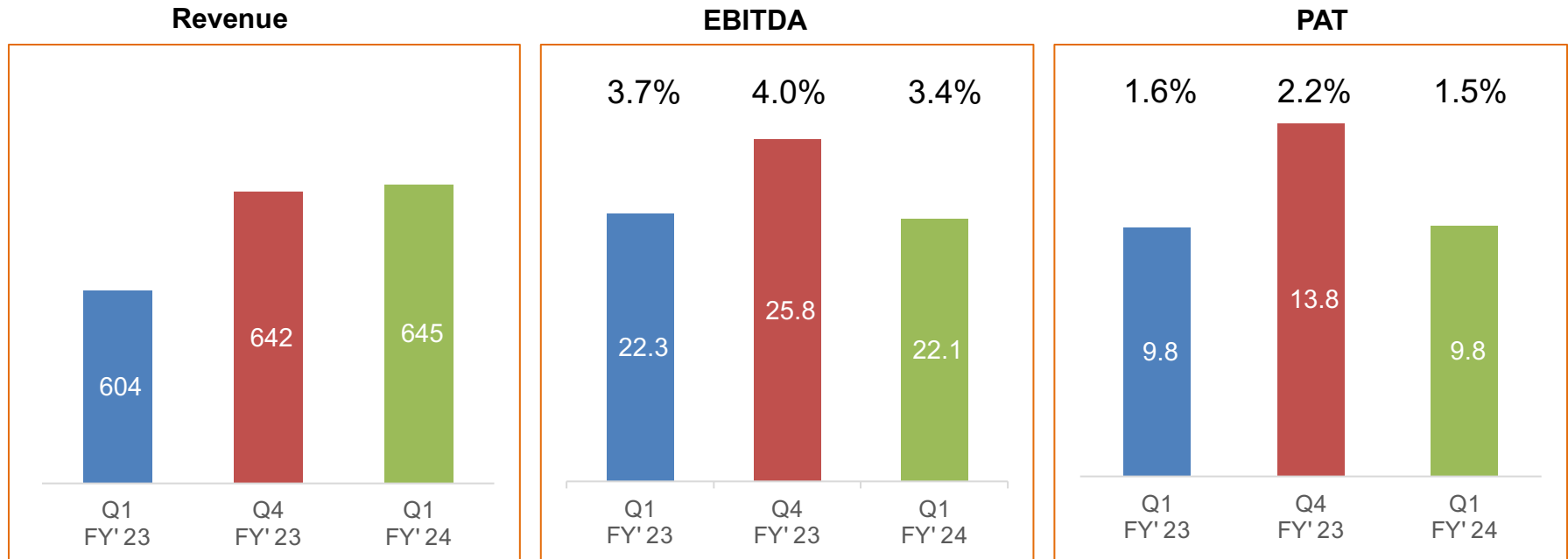
Production



Production also increased by 8.6% YoY but decreased by 3.7% QoQ

Revenue growing despite reduction in copper prices

INR in Crores



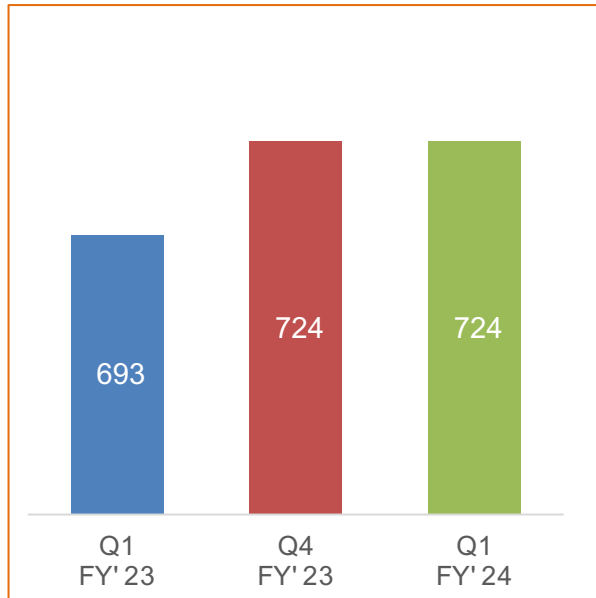
- Strong volume growth compensated downtrend in copper pricing registering a revenue growth of 6.8% YoY & 0.5% QoQ basis.
- Profit margins are impacted due to reduced copper price.

Avg Cu LME price (in USD)
Q1 FY 23: 9,526
Q4 FY 23: 8,930
Q1 FY 24: 8,478

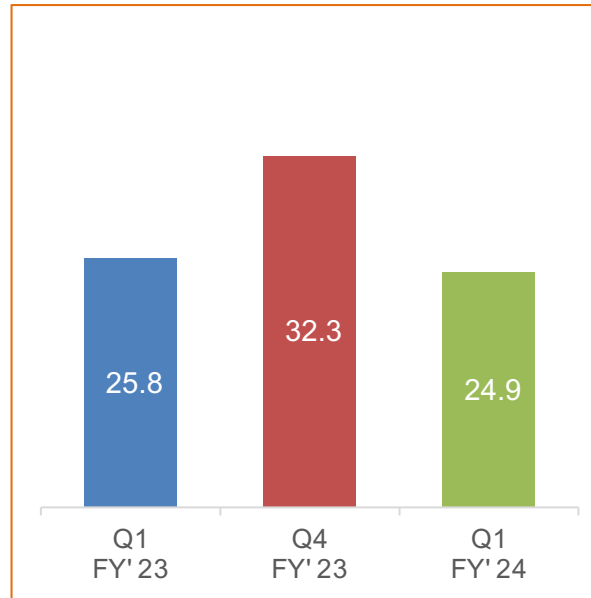
Standalone financials

Consolidated result

Revenue



EBITDA



PAT



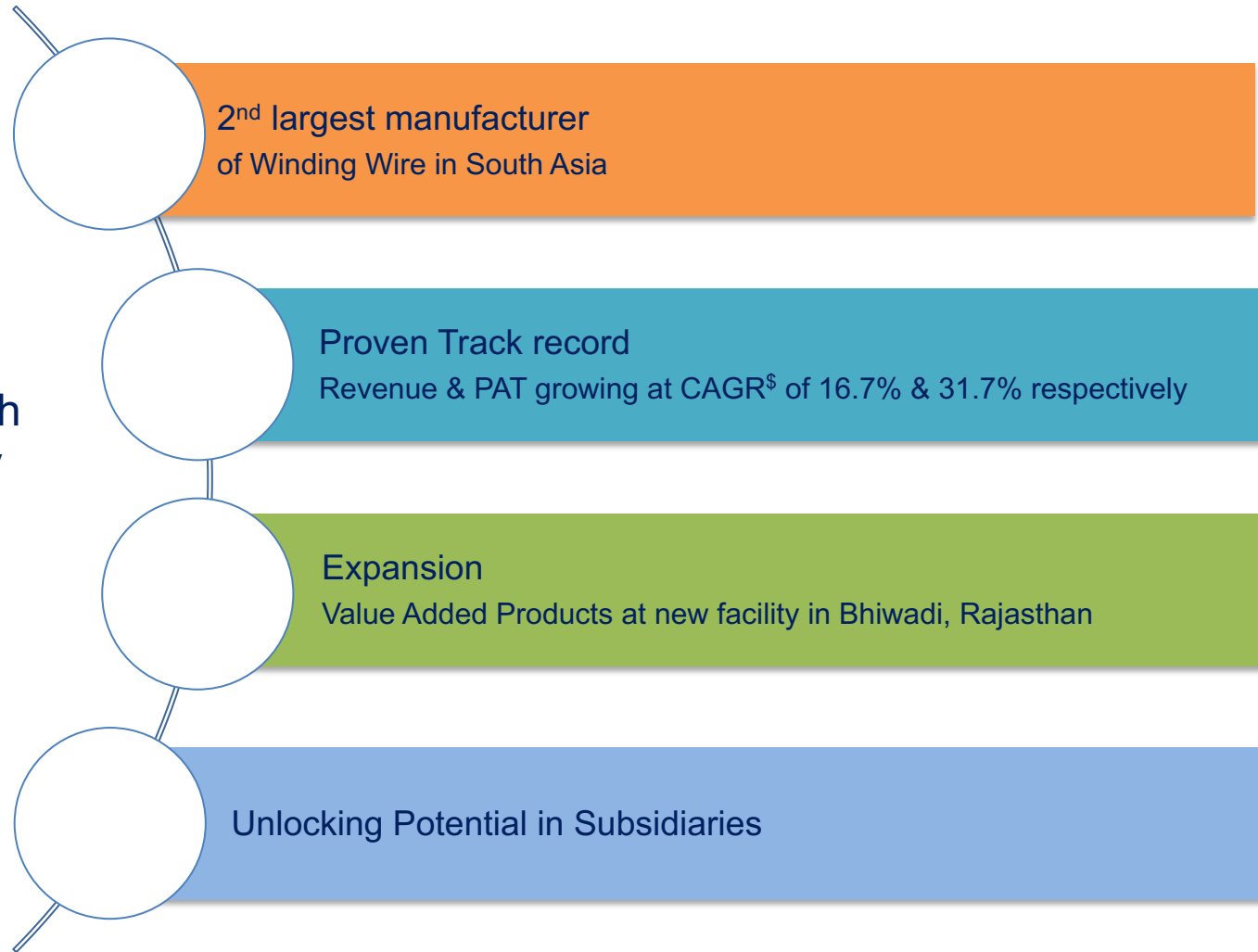
- Our investments in subsidiaries in scaling mode.
- EPAVO (BLDC Motor, Hub Motor & HVLS Fans) has started adding to topline revenue numbers

Consolidated financials

Company Overview



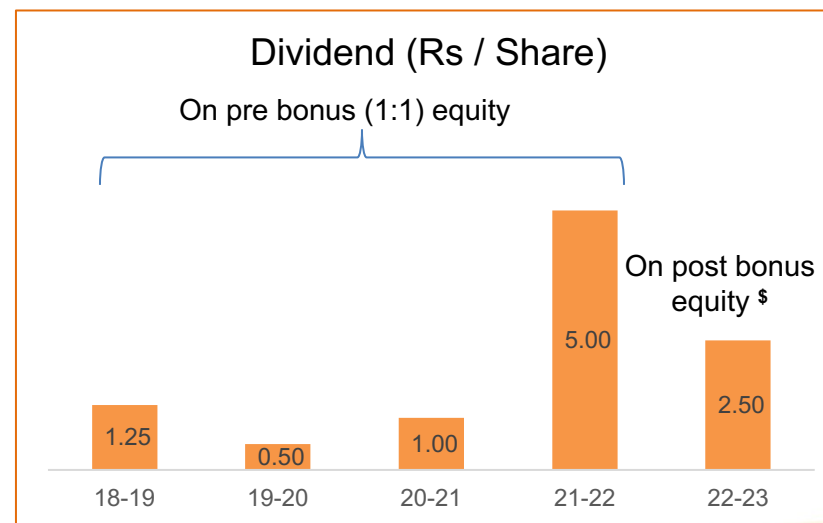
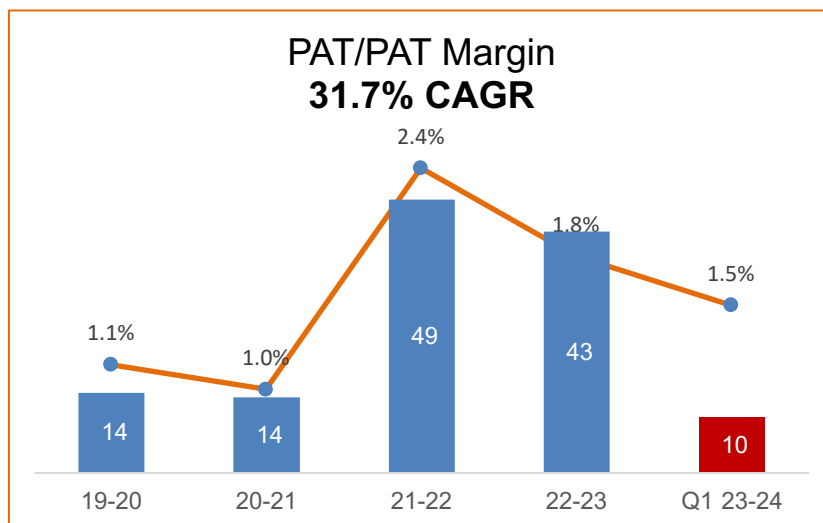
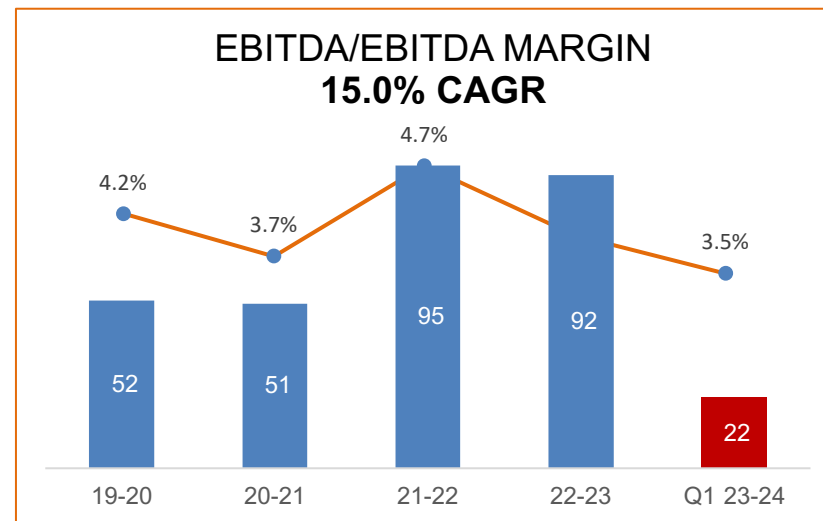
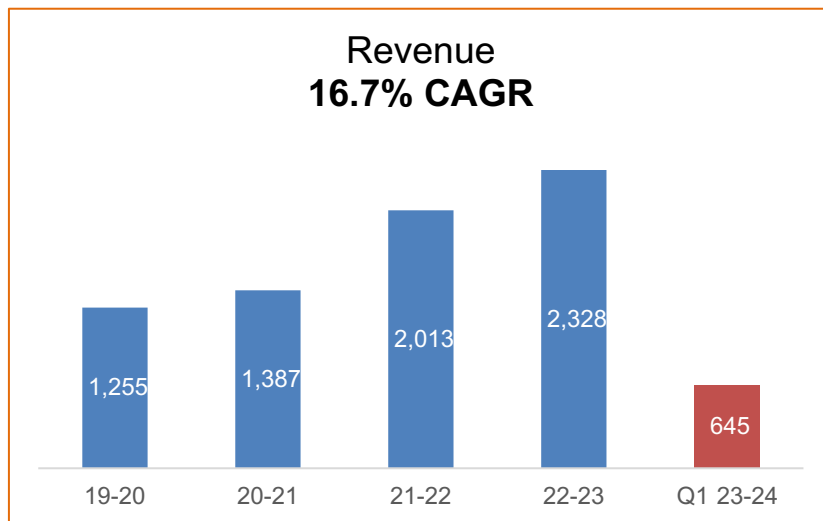
Our growth trajectory



^{\$} CAGR calculated on 4 years' basis

Strong historical performance

INR in Crores

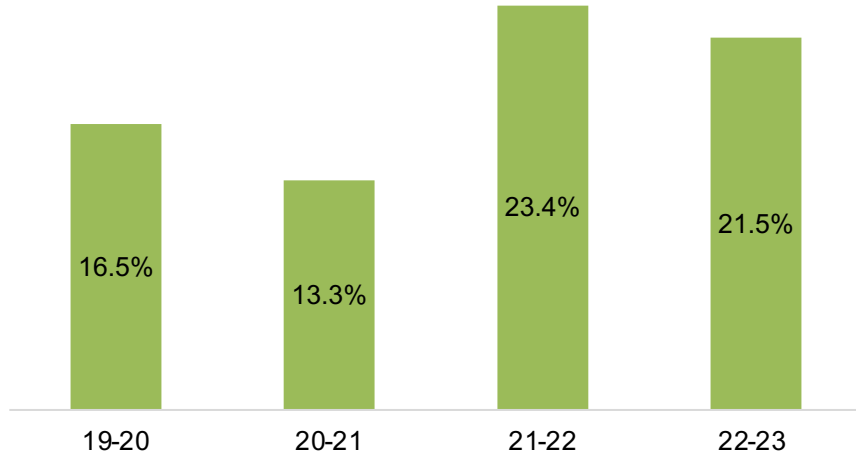


\$ Record date: 1-Sept-23

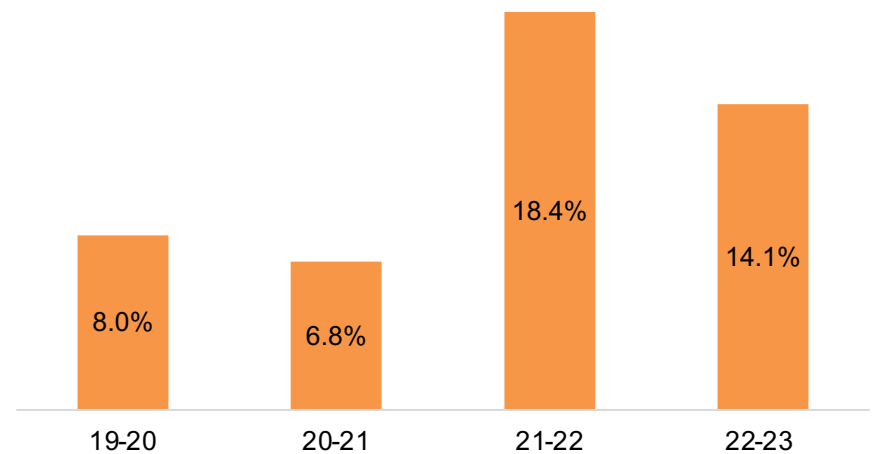
CAGR calculated on 4 years' basis

Strong & improving financial indicators

RoCE



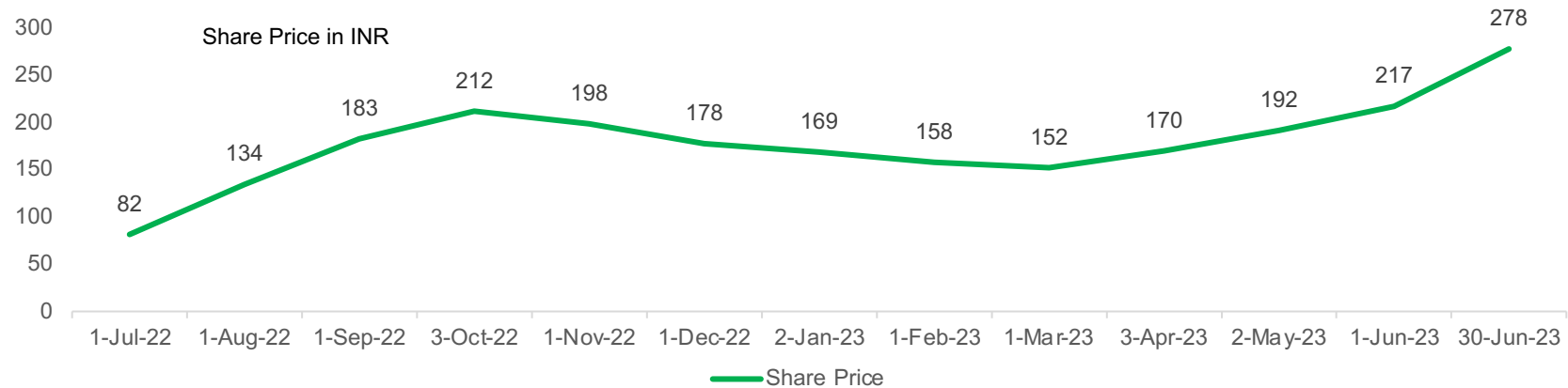
RoE



- The company has been able to deliver strong returns on its capital employed (21.5%) and shareholders' fund (14.1%)
- RoCE & RoE registering healthy growth of 6.9% & 15.2% respectively (4 years' CAGR)

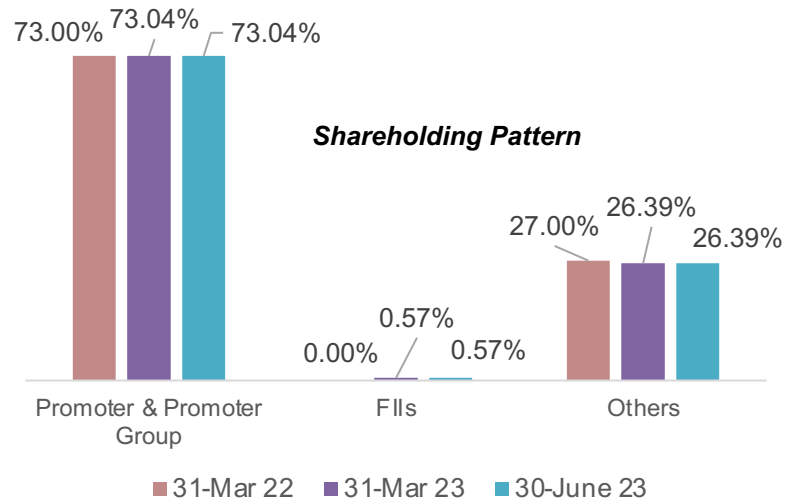
- $\text{RoE (Return on Equity)} = \text{Profit after tax} / \text{Shareholders' fund}$
- $\text{RoCE (Return on Capital Employed)} = \text{Profit before interest \& tax} / \text{Closing capital employed}$

Translating into shareholders' value appreciation

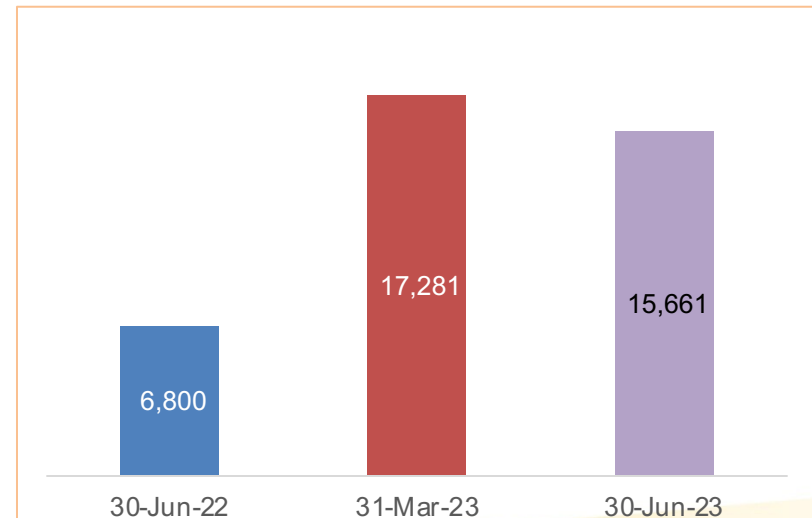


Share price post split pursuant to 1:1 bonus shares on Sep 28, adjusted for comparison

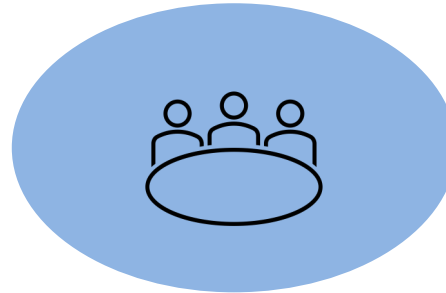
Gaining traction among foreign portfolio investors too



Increased Shareholders' base further enhance liquidity



Corporate Actions



Capex

- ❖ Expanding our footprints into value added products i.e. Copper Clad Laminates for PCBs & PCBs.
- ❖ Possession of Land completed and in process of procuring machineries.

Merger

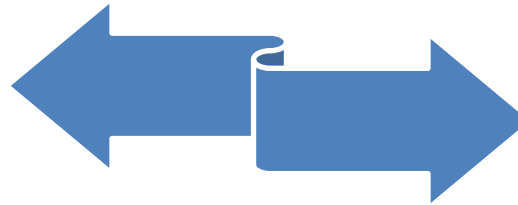
- ❖ Board approved merger of Subsidiary Global Copper, on all stock deal basis
- ❖ Commercial & Operational Synergy
- ❖ Pending with Stock Exchanges for their NOC

Opportunity landscape for exponential business growth

Global Copper

60% Holding

Copper Tubes



74% Holding

BLDC Motor / HUB
Motor / HVLS Fans

Board has approved Scheme of Amalgamation of Global Copper Pvt Ltd on “all stock deal” basis

*Our philanthropic
activities arm*



*Imparting Cultural &
Moral education*

through various platforms



HEM-Virtues
A Learning Revolution
eValue Education - Web Portal

23
Values

69
Weeks

3
Weeks
Each Value

3.33
Lacs
Students

7676
Teachers

6377
Schools

HEM 
Disha

Giving Wings to Your Dreams

32
Subjects

8
Life Values

HEMformation



HEM - मंथन
OPEN MINDS | OPEN DOORS

HEM-Shikhar 

HEM 
अभ्यर्क

HEMharmonize


HEM उद्घोष
Giving Voice to Human Values

Thank
You

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